



ACEF Education Programs

PRESENTED BY THE
 **ANGEL CAPITAL**
EDUCATION FOUNDATION



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Founded by
KAUFFMAN
The Foundation of Entrepreneurship

- Comprehensive educational programs for everyone affiliated with the startup world

the POWER of
angel
Investing

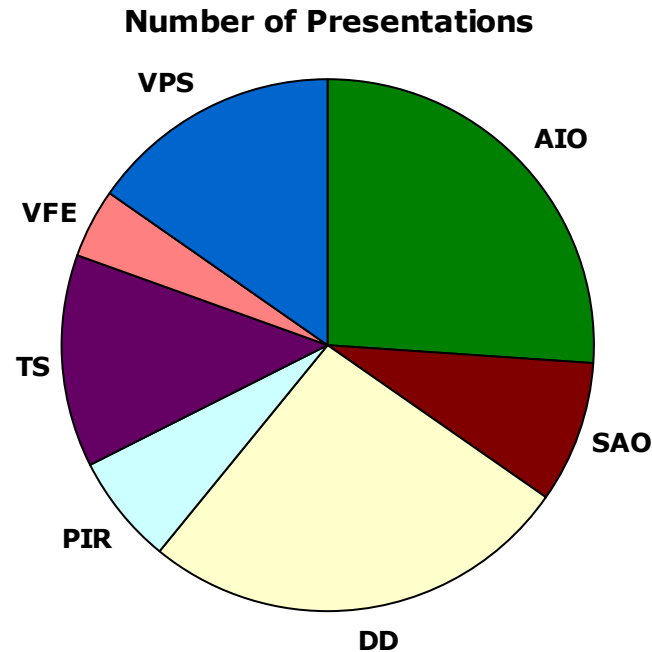
- **Full Day Seminars**
 - Angel Investing Overview
 - Starting an Angel Organization
- **Half Day Workshops**
 - Term Sheets
 - Due Diligence
 - Valuation & Portfolio Strategy

*Developed and owned by the
Ewing Marion Kauffman Foundation*

Additional Programs

- **Half Day Workshops**
 - Basics for Economic Development Professionals
 - Trends in Raising Capital
- **Original Research and Analysis**

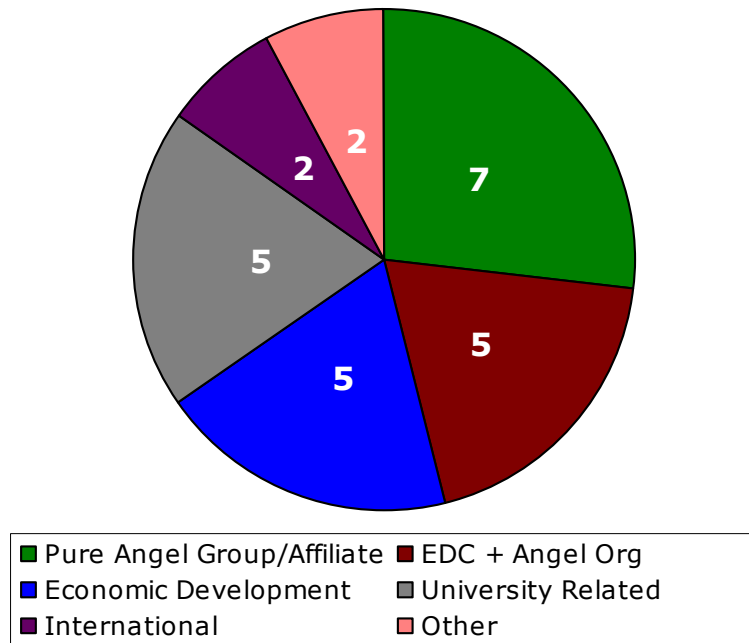
Program Usage



- Programs widely used but some preferences exist-
 - Angel Investing Overview
 - Due Diligence

Program Organizers

Host Types



- Our programs touch the entire entrepreneurial world

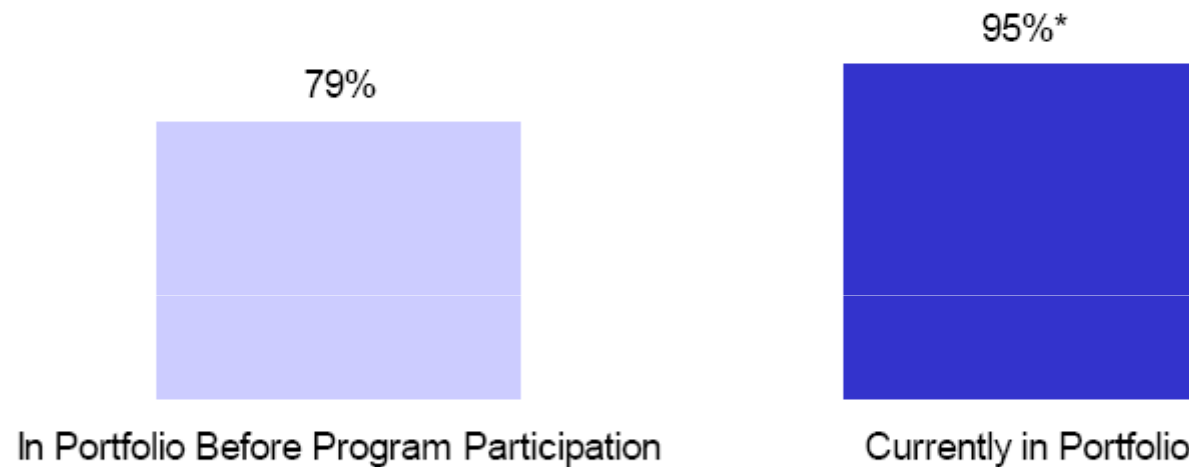
Member Recruitment



- Education programs are effective at recruiting

Investment Activity

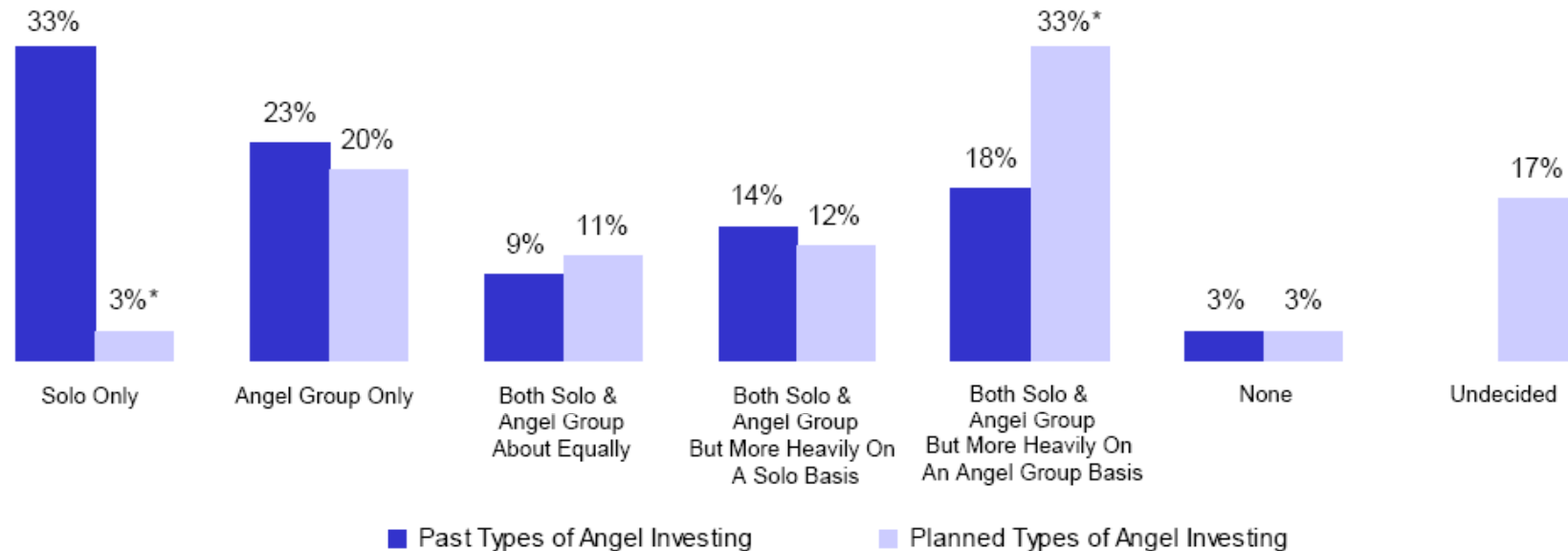
Incidence of Program Participants' Having an Angel Investment in Portfolio



- Educated angels invest more often

Retention & Affiliation

Past vs. Planned Types of Angel Investments



*Statistically significant at the 95% level of confidence

- Participants recognize and appreciate the value an angel group provides